



13 Selected Securities

OUR September invest-ment circular gives short descriptions of the follow-ing securities:

Six municipals yielding from 4.35% to 4.85%.

Two public utilities yield-ing about 7.50%.

Five railroads yielding from 5.70% to 7.80%.

There are listed also sixtythree other attractive issues Send for AK-180

The National City Company

Correspondent Offices in so Cities Short Term Notes-Acceptar

Bonds and Short-Term Notes

Yielding About

5% to 73/4%

Many people would doubtless be only too glad to take advantage of to-day's investment opportunities did they but know just what selections to make. Such people should find special interest our list of current investment offerings, representing various types of securities already held by a circle of conservative in-

Write for List No. 595

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Bonds for Investment Harris, Forbes & Co. NEW YORK

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Finance - Economics

was said that there might be such payment of maturing time obligations,

great improvement in the crop pros- and it is understood that quite a sub-

Call money:

On mixed collateral 6

Sixty days 6

Ninety days 6

WALL STREET OFFICE: Mills Building, 15 Wall St.

Announcement that a committee | same way, in the larger centres, reis to be appointed "to consider the fusal by banks as a group to lend desirability and feasibility of effect- on standard securities would seriing a stabilization of cotton prices" ously impair the liquidity of invest- India, rupees, checks. .37/2 which means, presumably, price ments and would force liquidation India, rupees, cables. fixing, since there is no other way which might disturb very seriously of effectively stabilizing prices-up- the whole financial situation." This set the cotton market yesterday and may be significant in connection caused a sharp drop in quotations. with the recent request of local brokers and traders were much wor-bankers for a ruling as to whether states Mint: ried by the announcement, because they were to consider Stock Exthe fixing of prices would eliminate change loans essential. speculation in the commodity, just as it did in the case of wheat. But time may prove that those who sold cotton on the news acted too hastily. There is a wide difference between appointing a committee to consider Fresh government withdrawals of

pect in the next few weeks that stab- stantial volume has been paid off in repect in the next lew weeks that stab-ilization would be considered un-necessary. The attitude of the South toward price fixing has shifted amazingly in the last few months. Early in the year there was a wild outcry when such action was proposed, one Southern Senator going so far as to seemingly were going higher. Then bills came an unprecedented improve- what ment in the cotton prospect, and prices promptly slumped. Whereupon, the South began to demand the fixing of prices upon a level substantially higher than that which prevailed at the time. Some Southern organizations went so far as to demand the fixing of prices upon a level substantially higher than that which prevailed at the time. Some Southern organizations went so far as to demand that the government guar.

able to dispose of in other ways. Then disaster befell the growing Eligible member banks.......41/2 crop, prices rose to new record Eligible non-member banks.... 498 levels, and now it is contended that Incligible bank bills...... 6 there should be no interference with the law of demand and sup- gives the current rates of the twelve ply." that the market should be al- Federal Reserve banks on commercial owed to take its own course, which paper on all periods up to ninety days: one enthusiastic Southern grower vesterday prophesied would lead the price above 40 cents a pound If the government, whether wisel policy of price fixing, the South'

that the Federal Reserve banks organize, "each in its own district, local groups of leading bankers and business men, in order to discuss the statement with the changes from Ohio Bankers' Association-namely, 5. business men, in order to discuss ways and means of bringing about the desired result." Coöperation between the banks and business men is exactly what is needed, but as it is exactly what is needed, but as it stands the banks must make all de-Other dep...131,725,000 Dec. 4,384,000 cisions relating to credits on their Gov. sec... 58,162,000 Dec. 1,288,000 own responsibility. Mr. Harding Other sec ... 98,885,000 Dec. 367,000 takes exception to the suggestion that curtailment of credit should be effected through advancing redisfollows, in france:

Bank of France.—PARIS, Sept. 5.—
The Bank of France statement, with the changes from the preceding week, follows, in france: count rates, a plan recently advo- Gold 5,436,076,000 Inc. cated by the American Bankers As-Silver ... 320,793,000 Dec. 323,000 sociation. "The board does not be-CircTt'n...29,727,363,000 Inc.293,423,000 lieve," he says, "that in the existing situation marked advances in rates Treas. dep. 327,071,000 Dec. 200,140,000 Dec. 11,457,000 Treas. dep. 328,492,000 Inc. 6,967,000 would be advisable, in view of the obvious necessity of avoiding any Sept. 5.—Money was unchanged at 3 policy likely to disturb the financial operations of the Treasury. The needs of those industries and commercial enterprises which are the composition of the treasury. The needs of those industries and commercial enterprises which are the composition of the treasury. The needs of those industries and commercial enterprises which are the composition of the treasury and three-month bills 3 17-32 per cent. Gold premiums at Lisbon remained 130.00. mercial enterprises which are directly contributory to the conduct The Dollar in Foreign Exchange

financial requirements of such concerns, but would merely impose an added cost upon the people."

The widded that "it is expendingly with a week ago follow: He added that "it is exceedingly difficult to lay down any fixed and definite rules to govern in distinguishing between essential and nonessential credits. A loan might be desired for what appears at first glance to be a non-essential purpose, and yet failure to obtain the

Guilders, checks Guilders, cables Rubles, cables 13.00 Spain, cheeks 23.40 Spain, cables23.60 Sweden, checks33.50 Sweden, cables33.80 Denmark, checks30.30 Norway, checks Norway, cables31.00 Argentina, checks.... .441/2 Argentina, cables.... .445%

Frey checks 0.13.33 0.19.3 Frewns (Denmark) ... 0.31.40 0.26.8

appointing a committee to consider the question and the actual fixing of the question and the actual fixing of prices. The investigation is likely to be quite as much political as economic in character, and the opinion was expressed in many quarters that no action would be taken by the proposed committee, owing to the bitterness of the opposition in the politically powerful South. Also, it politically powerful South. Also, it many institutions are requesting the

Relevant Comment

New Haven Bonds Strong

Tobacco Notes Bear 7 P. C. Interest

May Form Protective Committee

U. S. Treasury Account in France

Decrease in Exports

Money and Prices:

Loans of all national banks.....

eral Reserve Banks..... Federal Reserve notes in circulation.

Total gold reserve.....

Production:

Distribution:

General:

index number)

Wheat crop, bushels....

Cotton, bales

Average price of fifty stocks.

Average price of twenty-five bonds.
Food cost of living (Annalist index 292.110

Unfilled U. S. Steel orders, tons..... 8,883,801

Pig iron (daily average), tons..... August 109,341

Gross railroad earnings..... + 11.3%

Bank clearings+13.3%

Active cotton spindles 33,674,896 Commercial failures (Dun's):

Number August

Liabilities ... \$7,984,760
Building permits (Bradstreet's): July, 1918

(154 cities)\$42,737,068

*Includes 14 switching and terminal companies.

Stock of gold money in the country.. \$3,080,767,000

Yerterday. Year ago. Per cent. Per cent.

On industrial col't'1 61/2 Time money (mixed collateral):

eligible for rediscount is some-broader. Rates yesterday were

Money and Credit

ber banks.414@41/8 436@41/6 438@41/6 in eligible
I n eligible
bank bills.51/4@4 51/4@43/4 51/4@43/4
For delivery within thirty days:

Discount Rates .- The following table

d		Vit bar bar	C1 C	
1.		Ska lud	s to so	
y		:		
7,		nemb ollater	ğ	
a		686		
s	Boston	223	. 5	
- (New York	7	434	
3,	Philadelphia	4 1	434	3
e	Cleveland	41/4	434	
d	Richmond	43/4	5	
1-	Atlanta	4	43/4	
	Chicago	4	434	
a	St. Louis	4	43/4	
e	Minneapolis	417	43/4	
1-	Kansas City Dallas	41/2	51/A	
2-	San Francisco	4	434	
		100	1/4	

Bank of England. LONDON, Sept.

of the war must be supplied at all hazards, and a drastic advance in discount rates would not reduce the discount rates and discount rates would not reduce the discount rates and discount rates would not reduce the discount rates are discount rates and discount rates would not reduce the discount rates are discount rates and discount rates are discount rates are discount ra

He added that "it is exceedingly	(Quoted dollars to the pound.)
difficult to lay down any fixed and definite rules to govern in distinguishing between essential and non-essential credits. A loan might be desired for what appears at first glance to be a non-essential purpose, and yet failure to obtain the	Yesterday. Week ago. Sterling, demand\$4.7545 \$4.7550 Sterling, sixty days. 4.73 4.73 Sterling, cables 4.76 Sterling, ninety days. 4.7156 4.7158 (Quoted units to the dollar.) Francs, checks 5.47½ 5.51
credit might create a condition which might indirectly have a dis- tinctly harmful effect upon the abil- ity of productive enterprises in the community to obtain credit. In the	Swiss, cables 4.47 4.24 Swiss, cables 4.45 4.22

Railroads Will Price-Fixing Talk Handle All Coal Mines Can Produce

No Fuel Shortage Through Rail Congestion, Says

0.19.3 eral, speaking for Mr. McAdoo, said.
0.40.2 "There is no chance of another great railroad tie-up such as was experienced last winter, and there is no danger of a fuel débacle so far as the railroads' part in preventing one is concerned.

O.26.8 eral, speaking for Mr. McAdoo, said.

Members of the exchange who discussed the proposed price fixing without exception said that so-called stabilization would greatly injure the cotton industry and the country. Walter L. Johnson, president of the Cotton Exchange, summarized opinion around the ring, saving: Francs 0.17.8 0.19.3 eral, speaking for Mr. McAdoo, said; points.

Guilders 0.52 0.40.2 without is no charge of another great Members of the exchange who dis

has been a great improvement in the man power situation for the railroads.

Though the remuneration offered by the roads is still much less than offered in ammunition plants and in ship-level in the roads is a still much less than offered in ammunition plants and in ship-level it would be a mistake for the remanence. The new pay increase announced to-

price for cotton should be pressed he would insist upon the fixing of all commodity prices, including the price of labor, regardless of the price of labor, regardless of the necessity for such action. But that was when prices were high and was when prices were going higher. Then bills eligible for rediscount is some.

The last previous sate of these bods were made at 52½ and the low for the sensational price in these issues apart from the fact that Wall Street looks now for the sensational rise in these issues apart from the fact that Wall Street looks now for the sensational rise in these issues apart from the fact that Wall Street looks now for the sensational rise in these issues apart from the fact that Wall Street looks now for the sensational rise in these issues apart from the fact that Wall Street looks now for the sensational rise in these issues apart from the fact that Wall Street looks now for the state was under the former general wage would result in the fixing of prices at a materially lower level, but Mir. Bark advances now granted will be figured on top of the wages contract that will clear up much of the uncertainty surrounding the general rision. There is now virtually no congestion on the roads as a result of the sarily and the low for the year is 45. There was no spectal explanation for the sensational rise in these issues apart from the fact that Wall Street looks now for the sensational rise in these issues at the former general wage would result in the fixing of prices at a material power level, but Mir. Bark to continue quiet, with a moderate volume of discounting at 6 per cent hove discounting the general wage with a moderate volume and the street was no spectal explanation for the sensational rise in these issues apart from the fact that Wall Street looks now for the sarily and the low dicated that 25 per cent nor end the fact that Wall street looks are with the fixing of the continued quiet, wit unified operation."

Army Depends on Roads

The object of the meeting was to

the war. The railroads constitute an integral part of the war machine, and it is supremely necessary that they bring food and clothing to the scaports for our boys overseas.

"Let us run these railroads with the same efficiency with which General Pershing runs his army. In military a science the coordination must not be on the hour or, the minute, but on the second. Wifen an army plans an a stack every step in the movement is thought out in advance. When the barrage starts, everything is synchronized that the attack proceeds with a maximum of protection to all the participants. The railroad system of the country must be coordinated in just this way. Trains must be on hand at the dot. If you cannot live up to your present schedules, lengthen your schedules. Be on time, to the second."

We Meadon said he deplored the fact May Form Protective Committee
In lieu of the Railroad Administration's failure to advance the funds necessary to meet the \$15,000,000 Chicago & Western Indiana one-year notes that fell due last Tuesday, the advisability of forming a protective committee for the issue is being considered. The Bankers Trust Company, as trustee under the note indenture, has requested the road to prepare a list of fifty of the most prominent noteholders with a view to determining the personnel of the committee. It is likely that any official action, however will await the decision of the board of directors, which is scheduled to convene next Tuesday.

contention would perhaps be received sympathetically elsewhere, but it is naturally hard to convince the wheat grower that cotton should be immune when profits on his product have been fixed by naming a price relatively much lower than the current price for cotton. The argument that price fixing would prevent hedging operations is not very convincing, inasmuch as there would be no necessity for hedging in a stabilized market.

The best suggestion yet made in connection with the discussion of non-essential credits is that present-cleby suggestion yet made in connection with the discussion of heading operations is that price fixing would prevent hedging operations is the discussion of non-essential credits is that present-cleby suggestion yet made in connection with the discussion of heading operations is the prospect of processors and the proposed of processors and the processors of the processors of the processors of non-essential credits is that present-cleby suggestion yet made in connection with the discussion of heading operations in the processor of non-essential credits is that present-cleby suggestion yet made in connection with the discussion of heading operations is not very convincing, inasmuch as a transfer of the processor of non-essential credits is that present-cleby suggestion yet made in connection with the discussion of heading operations of processors of non-essential credits is that present-cleby suggestion yet made in connection with the discussion of heading operations of these proposed operations of processors in the feed of the processor of non-essential credits is that present-cleby suggestion yet made in connection with the discussion of heading operations of these proposed processors of non-essential credits is that present-cleby suggestion yet made in connection with the discussion of non-essential credits is that present-cleby suggestion yet made in connection with the discussion of non-essential credits is the present-cleby suggestion yet made in connection with the discussion of no

84.35

290.021

232.575

8,918,866

Month of

+12.5%

+ 22.6%

July. 786 \$9,789,572

110,354

841,931,000

587,915,000

1,353,498,000

10.844,164

A Scar ago 104,772

1,587,286,000

Year to date. +6.6%

33,418,233

A year ago 1.149 \$18,085,207

\$56,442,838

Significant Relations

\$1,428,235,000

2.092,708.000

2,013,799,000

Causes Big Break In Cotton Prices

Cotton prices in the New York maret tumbled severely yesterday as a result of the announcement of Bernard M. Baruch, chairman of the War In-dustries Board, that a committee would be selected to determine whether con-trol of distribution and price stabiliza-

New Haven Bonds Strong

Bonds of the New Haven railroad and affiliated companies developed pronounced strength yesterday. The New Haven convertible 3½s of 1956 should at 53 and sold up to 60, compared with 51½ last week. The New Haven 3½ debentures of 1954 sold at 62, compared with 51½ last week. New York, Westchester & Boston 4½s opened at 52¾, sold to 60 and closed at 56. The last previous sale of these bonds were made at 52½ and the low for the year is 45. There was no special explanation for the sensational

Liquidation Was Urgent

Coming after such prolenged and extensive advances as have occurred in the market during the last month, this give the Director General and his staff a more precise view of the condition of the individual roads in this region a more precise view of the condition of the individual roads in this region.

Mr. McAdoo, in a brief address, stirred the enthusiasm of the fifty Federal managers present.

"If transportation fails," the Director General told his aids, "we have lost the war. The railroads constitute an integral part of the war machine, and it is supremely necessary that they have the transportation for the decovery.

Further rains were reported in he Southwest, and a more optimistic view

Metale

The selling naturally became mor excited and urgent, and, after opening weak at decline of 87 to 106 points, active months sold 222 to 235 points under Wednesday's prices. Offerings then subsided and there were rallies on covering and buying believed to be for Japanese account. Closing prices were within 5 or 10 points of the best point reached on the recovery.

Further rains were reported in he Southwest, and a more optimistic view

Metale

Cotton States' Senators

Oppose Price Fixing

Cotn.—The corn market was comparatively steady during the greater from cotton-growing states ab factor of the district, and J. H. Elastis, director of capital expenditures; H. A. Worcester, director of capital expenditures; H. A. Worcester, director of capital expenditures; H. A. Worcester, director of the Color Indian after the conference.

In addition to the Federal managers of the control of the fixing of cotton prices. The Senators of the fixing of cotton prices. The Senators of the fixing of cotton prices. The Senators of the fixing of cotton prices for the day to the fixing of cotton prices. The Senators of the day to the fixing of cotton prices for the day to the fixing of cotton prices for the day to the fixing of cotton prices for the day to the fixing of cotton prices for the day to the fixing of control of the fixing of control

COLUMBUS, Ohio, Sept. 5. W. P. G.
Harding, governor of the Federal Reserve Board, speaking to-day before the convention of the Ohio Bankers' Association, vigorously defended the reserve system against the criticism of the anti-inflationists. The Federal Cotober 7.72's 7.72's

Decree Board, Covernor Harding said.

But receipts were again large.

Year ago.

Cottonseed cid, per th. Cottonse Heserve Board, Governor Harding said, has had constantly in mind the dan-gers of inflation of the currency, and while it has devoted itself assiduously to building up the gold holdings of the Federal Reserve banks it has, in per-mitting the issuance of Federal Reserve notes, always insisted that they be used as sparingly as possible, with the double purpose of maintaining the strength of the banks and of avoiding

strength of the banks and of avoiding redundancy.

Governor Harding pointed out that while the expansion in currency circulation was taking place there has been a very large increase in the deposits and in the loans and discounts of the national banks and state banks and trust companies. He estimated that the deposits of both member and non-member banks of the Reserve system increased from October 30, 1914, tem inc

Elections

Percy A. Rockefeller has been elected president of the United Metals Selling Company, succeeding John D. Ryan, who resigned because of government duties

Railroad Workers Get \$150,000,000 Increase in Wages

Those Drawing Less Than \$100 a Month Mostly Affected

WASHINGTON, Sept. 5. Nearly a million railroad employes, including all clerks, track laborers and maintenance of way men, are to receive wage increases of \$25 a month, the equivalent of one dollar a day, or twelve cents an hour, over the pay they received last January 1, under a wage order issued to-day by Director General McAdoo.

Advances are effective as of Septem-

wage order issued to-day by Director General McAdoo.

Advances are effective as of September 1.

This order, affecting half the railroad men in the United States and adding approximately \$150,000,000 to the annual payvoll, according to calculations of labor representatives, represents the second largest aggregate wage increase ever granted in American industrial history. It is supplementary to the general railroad wage order issued nearly four months ago, providing for about \$300,000,000 increases; and, for the classes of employes affected, it supplants provisions of that order.

The order specified that eight hours is to be considered the basic day, but overtime up to ten hours is to be paid pro rata, with one and one-half the regular rate for overtime past the ten hours. Specific rules are laid down for the promotion of employes on grounds of merit and seniority.

Other regulations, forbidding dismissal of employes without cause and providing for hearing on appeal, resemble the rules now in effect under government civil service. These restrictions will affect mainly the half million railway clerks.

Thousands of women clerks employed by the railroads are to receive the same pay as men for similar work, but the interpretation of "similar work" is left to executives.

Back pay from January 1 will be made under the former general wage order, and the advances now granted will be figured on top of the wages and received in the impredicts we was a received in the impredict we was a received in the impredicts we was a received in the impredicts we was a received in the impredict we was a received in the impredict we was a received in the impredict we was a receiv

Commodities

Metals

Current prices for the principal metals, compared with those prevailing a year ago, follow:

Current ago. Pig iron, Bessemer, Pittsburgh\$36.60 .26 @.261/2

Rye .- Market steady.

New York: close, close, ago.
Cash, No. 2 West. \$1.72 \$1.72 \$1.90 Flour and Meal .- Quotations were:

Butter.—Receipts totalled 9,071 packages. Creamery, higher than extras, lb, 50½@51c; extras, 92 score, 49¾@50c; firsts, 88 to 91 score, 47½@49½c; seconds, 83 to 87 score, 44½@47c; thirds, 42@43½c; unsalted, higher than extras, 52@52½c; extras, 51@51½c; firsts, 49@50½c; seconds, 46@48½c; knest, 49@49½c; knest dairy tubs, finest, 4

& Benjamin E Benjamin Franklin, says: all things are easy to industry,

TF by your industry you have secur nough of this world's goods to provid Safeguard the provisions of your Wil

Franklin Trust Company fain Office: 166 Montague St., B'kly Fulton St. Office: 569 Fulton St., B'kler New York Office: 46 Wall Street

by naming this Company as your Execution

Enconcentration of the Contration of the Contrat

J.K.Rice, Jr. & Co. Will Buy 25 American Alliance Ins.

50 Associated Dry Goods 1st Pfd.

100 Burns Bros. Ice 1st Pfd. & 2nd Pfd.

15 Consistives Transportation

25 Commonwealth Finance Com. & Pfd.

100 Computing-Tabulating-Recording

100 Famous Players-Lasky

25 Great American Ins.

100 Intern't'l Mot. Tr'k ist Pfd.&2d Pfd.

100 Midland Securities

25 Old Dominion S. S.

25 Texas Pacific Cont & Oll.

100 White Kock Water Pfd.

J.K.Rice, Jr. & Co. Will Sell

50 American Light & Traction Com.
100 Burns Bros. Ice 1st Pfd. & 2nd Pfd.
100 Famous Players-Lasky
25 Fidelity Phenix Ins.
50 Guaranty Trust Stock
100 Kirby Lumber Com.
25 Lone Star Gas
50 Manati Sugar Pfd.
50 Midland Securities
25 National Fuel Gas
50 Otis Elevator Pfd.
100 Penn. Coal & Coke
100 Singer Manufacturing
30 Texas Pacifle Coal & Oil

J.K.Rice, Jr.&Co.

packing stock, current make, No. 1,36 3612c; No. 2, 3514c; lower grades, 33

gathered brown and mixed colors Fresh Poultry-Dressed Spring Ducklings, Long Island and

Live Poultry

Broilers.

'ket steady.

Yesterday's Previous close. close. close.
Vest. \$1.72 \$1.7

| Yes day's Previous Year | Yes day's Yes